

Message Text

UNCLASSIFIED

PAGE 01 DUSSEL 01037 291650Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----090850 301200Z /53

R 290855Z JUN 78
FM AMCONSUL DUSSELDORF
TO USDOC WASHDC
INFO AMEMBASSY BONN
SECSTATE WASHDC 3576

UNCLAS DUSSELDORF 1037

E.O. 11652: NA
TAGS: BTIO GW
SUBJ: MAJOR TRADE OPPORTUNITY: BAYER AG

REF: A. USDOC 11741 (NOTAL); B. DUSSELDORF 0993 (NOTAL)

1. POST APPRECIATES USDOC EFFORTS SERVICE BAYER REQUEST.
2. WE HAVE RECONTACTED HERR HAAS AND BELIEVE WE HAVE CLARIFIED
TYPE OF EQUIPMENT SOUGHT AS FOLLOWS: ULTRA HIGH FREQUENCY
HEATING INSTALLATIONS, IN PARTICULAR SYSTEMS FOR ULTRA-
HIGH FREQUENCY HARDENING OF GLASS FIBER REINFORCED POLYESTER
SHAPES IN A CONTINUOUS PROCESS.
3. BECAUSE OF HIS PERSONAL TRAVEL PLANS, HERR HAAS HAS
REQUESTED NAMES OF POTENTIAL US SUPPLIERS AND CONTACT
PERSON. UPON HIS RETURN, HE WILL MAKE DIRECT CONTACT
WITH COMPANIES LISTED.
4. FYI- PRICE PER UNIT GIVEN REF B WAS DMARK 100,000 OR
ABOUT \$50,000.
5. ACTION REQUESTED: PLEASE PROVIDE US BY CABLE WITH LIST OF
AMERICAN SUPPLIERS OF EQUIPMENT DESCRIBED PARA 2 FOR
TRANSMITTAL TO BAYER AG.BLIGH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
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Draft Date: 29 jun 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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From: DUSSELDORF
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Litigation Codes:
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Status: NATIVE
Subject: MAJOR TRADE OPPORTUNITY: BAYER AG
TAGS: BTIO, GE
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